

TALENT DELIVERY CONSULTANT

We are IntaPeople

Candidates are the life and blood of our company.

We have a reputation for providing an outstanding recruitment service and this has enabled us to develop strong relationships with both long-standing and new clients, who most of the time were once a candidate. It is this commitment to the quality of the service delivered that has resulted in consistent growth over the past 25 years.

We are looking for career driven individuals who are seeking their next challenge. Do you have strong communication skills, a positive attitude and a willingness to learn?

Do you have previous experience within recruitment, sales and/or account management and are looking for a new opportunity?

As a Talent Delivery Consultant, you will be involved in the following:

- Manage the client's requirements using key account management practices
- Develop new leads from competitor analysis, websites, networking, referrals etc.
- Attend relevant exhibitions and seminars
- Arrange and attend face to face candidate meetings to sell and deliver IntaPeople services
- Manage the complete recruitment process which includes taking a full job brief from the front end consultant, sourcing candidates through a variety of methods (websites, referrals and networking etc.), writing job adverts and news articles, and interviewing candidates.
- Keep up to date with the industry through attendance at meetings, events and reading relevant publications.

What you need to succeed within our team:

- A keen desire to grow and recruit within the ever-changing and growing IT market
- An inner drive for career progression
- A strong work ethic and a keenness to deliver
- An ability to work autonomously as well as in a team
- Positive, proactive and successful attitude
- Articulate and able to present at all levels

What we offer:

Want to know what others had to say? Check out our employee reviews on Glassdoor and our client/candidate testimonials on Google.

We also have Instagram! See all the office shenanigans here:

<https://www.instagram.com/intapeople>



Extra Benefits working for IntaPeople:

- No threshold – From the moment you walk through the door you earn commission on sales
- Incentives chosen by you
- Annual ‘High Achievers’ trip abroad
- Quarterly ‘on-target’ sales bonuses
- Employee of the month awards
- Up to 30 days (including Bank Holiday), increasing with years of service
- Extra holiday rewards
- Casual work wear days – We regularly drop the formal dress code, essentially “dress for your day”
- Regular treats including pizza, breakfast and doughnuts, amongst other food treats
- Ongoing training and support to help you learn all you need to know about the IT market; giving you the confidence you need to take control of building and growing your own desk

Apply now

Do you want to work for a growing agency with a mature environment who give their consultants autonomy, accountability, ongoing support and progression opportunities?

We are more than just an IT and engineering recruitment agency; we are passionate about making a difference.

You will need to be self-motivated and career driven to succeed in our sales environment.

In return you will be treated like an adult, earning a competitive salary with an excellent commission structure. (Our experienced consultants earn between £50,000-£60,000 on average; with our uncapped commission you really can earn as much as you put in.)

If you think we would be a great match let’s have a conversation! Get in touch now, send your CV to wearehiring@intapeople.com and one of our team will give you a call back.

We look forward to hearing from you!